

NSTN's New Unlimited Online Access Offers Additional Flexibility

September 30, 2004

Already established in the collection industry as a major provider of data solutions, NSTN executives began to investigate the collection industry more in depth to determine what customers needed for increased collections. Whether talking to existing or potential clients, end-users provided information on what tools were needed, wanted or wished for in the industry. Responses ranged from the reasonable to the obscure, but without question, all those surveyed indicated a market poised and ready for change. Below are some of the requests:

- 1. More right-party contacts**
- 2. Unique sources of data**
- 3. Easy-to-use products**
- 4. Access to data that was not only accurate, but priced to remove worries of cost constraints**
- 5. Vendors who understood their needs**

NSTN began breaking industry barriers in 2002, introducing N-Ployment®, one of the first data- only employment searches available in the marketplace. This service was furthered as part of the NSTN online offerings in July 2003. The NSTN platform grew from basic "directory assistance" and NCOA (National Change of Address), to what is

known today as N-Tel®, N-Search®, and N-Screen®. The expanded range of services include phone appends, social security searches, bankruptcy/deceased data (batch processing or online access). In addition, NSTN now provides clients with affordable operator assistance calls, as well as National E-mail searches.

Always striving to meet the collection industry demands, NSTN is proud to announce the addition of UNLIMITED* ONLINE ACCESS. Priced and structured by number of users/contract length, users will now have unlimited* access to NSTN databases for N-Tel® (phone searches), N-Search® (social security searches), cross by address, reverse by phone, and N-Screen® (bankruptcy/deceased data). UNLIMITED 35 offers clients access to N-Tel® & N-Search® for \$35/per user/per month, and UNLIMITED 50 expands access to N-Tel®, N-Search®, and N-Screen® for \$50/per user/per month (with a 1 year contract).

*[Service does not include N-Ployment searches].

About NSTN

NSTN (www.nstn.net) was founded as a skip trace company offering locating ser-

vices to the collection industry. It became apparent that there were limited services that effectively provided insight and understanding to the collection industry. Nothing beats experience.

NSTN hires from the collection and financial industry. NSTN clients can expect over 40 years of hands-on industry knowledge and experience. By understanding the challenges faced by the industry, NSTN is able to offer solutions and assist with recommendations to improve operational efficiency. Being able to effectively communicate with a knowledgeable professional pays huge dividends.

NSTN provides top-notch data solutions and strongly promotes the responsible use of information, adhering to strict standards regarding the use and dissemination of personal information.

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